

## 伟星股份 (002003.SZ) 服装行业

评级：买入 维持评级

公司点评

张斌

分析师 SAC 执业编号：S1130511030002

(8621)61038278

zhangbin@gjzq.com.cn

## 预料之中，底部到来

## 事件

伟星公告业绩修正。公司于之前预计 2011 年度归属于上市公司股东的净利润，同比幅度为 0-30%，现调整为同比下降 10%-20%，实现净利润 2.05 亿元-2.30 亿元。净利润增速同比下降的原因：1、受国际、国内经济环境的影响，公司产销规模未达预期；2、受原材料与人力成本持续上升、固定成本摊销增加等因素的影响，公司盈利水平同比下降；3、公司水晶钻等部分产品受行业影响，经营业绩明显下降；4、2010 年因政府土地收储产生税前利润 816.48 万元及国产设备投资抵免所得税 525.37 万元，2011 年无此项目。

## 评论

**公司修正业绩基本符合 2011 年国内外纺织服装需求情况：**11 年欧美经济低迷，需求不旺；而内销自 5 月开始增速缓慢振荡下滑，而公司主要客户是国内外大中型服装生产和零售企业，这是公司业绩向下修正的关键因素；此外，成本上升、水晶钻市场陷入过度无序竞争状况、非经常性收益减少也是拖累业绩的因素。11 年出口低迷在市场预料之中，而我们一直判断自 5 月开始消费减速，因此伟星的业绩修正预料之中。

**公司底部逐渐到来：**市场预见到了制造类企业经营的困难，股价不断调整，我们认为 11 年下半年以来是公司历史上经营最困难时期，业绩修正预示着底部到来。

**纺织服装市场复苏可能要待下半年：**1、12 年欧美经济低迷，继续缓慢复苏中，而且欧债危机持续发酵，这些都影响欧美对纺织品服装的需求；2、国内纺织服装零售，则由于受宏观经济和价格过高抑制需求的影响，11 年下半年以来销售增速放缓，品牌和渠道商库存上升，势必影响 12 年的订货情况，因此我们预计至少今年上半年国内外纺织服装需求难有明显起色，市场真正的反弹还是观察 8 月的传统旺季情况吧。

## 投资建议

公司经营实力超群，经营实力明显强于纽扣拉链同行，销售、研发和生产之间的配合衔接完美，只要市场转好，公司可以最大程度享受市场复苏带来的发展良机。我们认为当前股价已经基本反应了 11 年业绩的下滑，仍维持“买入”评级。

图表1: 公司产品盈利预测

| 项 目                | 2006    | 1H07    | 2007    | 1H08    | 2008    | 1H09    | 2009    | 1H10    | 2010    | 1H11    | 2011E    | 2012E    | 2013E    |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|
| <b>纽扣</b>          |         |         |         |         |         |         |         |         |         |         |          |          |          |
| 销售收入 (百万元)         | 516.81  | 251.50  | 669.47  | 359.78  | 818.04  | 296.76  | 704.38  | 405.20  | 974.84  | 492.48  | 1,150.00 | 1,300.00 | 1,550.00 |
| 增长率 (YOY)          | 62.80%  | 26.20%  | 29.54%  | 43.05%  | 22.19%  | -17.52% | -13.89% | 36.54%  | 38.40%  | 21.54%  | 17.97%   | 13.04%   | 19.23%   |
| 毛利率                | 34.44%  | 32.74%  | 35.22%  | 32.85%  | 37.55%  | 36.83%  | 42.15%  | 41.02%  | 41.63%  | 39.52%  | 38.00%   | 38.00%   | 38.00%   |
| 销售成本 (百万元)         | 338.82  | 169.16  | 433.68  | 241.59  | 510.87  | 187.47  | 407.51  | 238.99  | 569.01  | 297.85  | 713.00   | 806.00   | 961.00   |
| 增长率 (YOY)          | 67.93%  | 31.08%  | 28.00%  | 42.82%  | 17.80%  | -22.40% | -20.23% | 27.48%  | 39.63%  | 24.63%  | 25.30%   | 13.04%   | 19.23%   |
| 毛利 (百万元)           | 177.99  | 82.34   | 235.79  | 118.19  | 307.17  | 109.29  | 296.87  | 166.21  | 405.83  | 194.63  | 437.00   | 494.00   | 589.00   |
| 增长率 (YOY)          | 53.87%  | 17.25%  | 32.47%  | 43.53%  | 30.28%  | -7.53%  | -3.35%  | 52.09%  | 36.70%  | 17.10%  | 7.68%    | 13.04%   | 19.23%   |
| 占总销售额比重            | 64.06%  | 55.21%  | 58.32%  | 58.32%  | 57.29%  | 54.10%  | 51.76%  | 53.53%  | 55.22%  | 54.74%  | 57.21%   | 57.02%   | 56.36%   |
| 占主营业务利润比重          | 72.66%  | 60.72%  | 63.64%  | 65.93%  | 62.85%  | 60.27%  | 60.36%  | 61.77%  | 63.60%  | 62.27%  | 63.95%   | 63.64%   | 62.09%   |
| <b>拉链</b>          |         |         |         |         |         |         |         |         |         |         |          |          |          |
| 销售收入 (百万元)         | 172.80  | 115.14  | 281.54  | 143.67  | 403.13  | 152.84  | 437.66  | 228.97  | 548.48  | 295.63  | 650.00   | 750.00   | 950.00   |
| 增长率 (YOY)          | 68.99%  | 91.57%  | 62.93%  | 24.78%  | 43.19%  | 6.38%   | 8.56%   | 49.81%  | 25.32%  | 29.11%  | 18.51%   | 15.38%   | 26.67%   |
| 毛利率                | 22.95%  | 21.72%  | 25.35%  | 23.40%  | 31.84%  | 29.70%  | 30.48%  | 28.70%  | 30.52%  | 32.73%  | 32.00%   | 32.00%   | 33.00%   |
| 销售成本 (百万元)         | 133.14  | 90.13   | 210.17  | 110.05  | 274.77  | 107.45  | 304.25  | 163.26  | 381.09  | 198.87  | 442.00   | 510.00   | 636.50   |
| 增长率 (YOY)          | 65.13%  | 98.46%  | 57.85%  | 22.10%  | 30.74%  | -2.36%  | 10.73%  | 51.94%  | 25.25%  | 21.82%  | 15.98%   | 15.38%   | 24.80%   |
| 毛利 (百万元)           | 39.66   | 25.01   | 71.37   | 33.62   | 128.36  | 45.39   | 133.41  | 65.71   | 167.40  | 96.76   | 208.00   | 240.00   | 313.50   |
| 增长率 (YOY)          | 83.37%  | 70.25%  | 79.97%  | 34.43%  | 79.85%  | 35.02%  | 3.94%   | 44.78%  | 25.48%  | 47.24%  | 24.26%   | 15.38%   | 30.63%   |
| 占总销售额比重            | 21.42%  | 25.27%  | 24.53%  | 23.29%  | 28.23%  | 27.86%  | 32.16%  | 30.25%  | 31.07%  | 32.86%  | 32.34%   | 32.89%   | 34.55%   |
| 占主营业务利润比重          | 16.19%  | 18.44%  | 19.26%  | 18.75%  | 26.26%  | 25.03%  | 27.12%  | 24.42%  | 26.23%  | 30.96%  | 30.44%   | 30.92%   | 33.05%   |
| <b>电镀加工</b>        |         |         |         |         |         |         |         |         |         |         |          |          |          |
| 销售收入 (百万元)         | 28.53   | 18.44   | 45.05   | 20.00   | 36.91   | 21.91   | 32.44   | 11.63   | 24.56   | 2.08    | 5.00     | 5.00     | 5.00     |
| 增长率 (YOY)          | 0.89%   | 46.35%  | 57.89%  | 8.46%   | -18.07% | 9.55%   | -12.12% | -46.92% | -24.28% | -82.12% | -79.65%  | 0.00%    | 0.00%    |
| 毛利率                | 14.96%  | 20.62%  | 23.73%  | 19.09%  | 18.96%  | 23.15%  | 17.64%  | 18.47%  | 28.13%  | 19.38%  | 20.00%   | 20.00%   | 20.00%   |
| 销售成本 (百万元)         | 24.27   | 14.64   | 34.36   | 16.18   | 29.91   | 16.84   | 26.72   | 9.48    | 17.65   | 1.68    | 4.00     | 4.00     | 4.00     |
| 增长率 (YOY)          | 1.79%   | 38.04%  | 41.61%  | 10.55%  | -12.94% | 4.06%   | -10.68% | -43.69% | -33.93% | -82.31% | -77.34%  | 0.00%    | 0.00%    |
| 毛利 (百万元)           | 4.27    | 3.80    | 10.69   | 3.82    | 7.00    | 5.07    | 5.72    | 2.15    | 6.91    | 0.40    | 1.00     | 1.00     | 1.00     |
| 增长率 (YOY)          | -3.93%  | 90.51%  | 150.45% | 0.41%   | -34.54% | 32.86%  | -18.27% | -57.66% | 20.80%  | -81.23% | -85.53%  | 0.00%    | 0.00%    |
| 占总销售额比重            | 3.54%   | 4.05%   | 3.92%   | 3.24%   | 2.59%   | 3.99%   | 2.38%   | 1.54%   | 1.39%   | 0.23%   | 0.25%    | 0.22%    | 0.18%    |
| 占主营业务利润比重          | 1.74%   | 2.80%   | 2.89%   | 2.13%   | 1.43%   | 2.80%   | 1.16%   | 0.80%   | 1.08%   | 0.13%   | 0.15%    | 0.13%    | 0.11%    |
| <b>水晶钻</b>         |         |         |         |         |         |         |         |         |         |         |          |          |          |
| 销售收入 (百万元)         | 34.67   | 23.46   | 61.74   | 39.39   | 92.87   | 42.29   | 98.22   | 51.77   | 101.78  | 36.28   | 70.00    | 75.00    | 80.00    |
| 增长率 (YOY)          | 786.36% | 52.05%  | 78.07%  | 67.94%  | 50.44%  | 7.36%   | 5.75%   | 22.41%  | 3.63%   | -29.92% | -31.22%  | 7.14%    | 6.67%    |
| 毛利率                | 41.62%  | 52.16%  | 46.93%  | 30.10%  | 31.22%  | 30.47%  | 35.02%  | 40.38%  | 33.06%  | 16.69%  | 13.00%   | 13.00%   | 13.00%   |
| 销售成本 (百万元)         | 20.24   | 11.22   | 32.76   | 27.53   | 63.88   | 29.41   | 63.83   | 30.87   | 68.13   | 30.22   | 60.90    | 65.25    | 69.60    |
| 增长率 (YOY)          | 766.47% | 22.13%  | 61.87%  | 145.38% | 94.97%  | 6.79%   | -0.08%  | 4.97%   | 6.74%   | -2.07%  | -10.61%  | 7.14%    | 6.67%    |
| 毛利 (百万元)           | 14.43   | 12.23   | 28.97   | 11.86   | 28.99   | 12.89   | 34.39   | 20.90   | 33.65   | 6.06    | 9.10     | 9.75     | 10.40    |
| 增长率 (YOY)          | 815.85% | 96.12%  | 100.79% | -3.09%  | 0.08%   | 8.67%   | 18.61%  | 62.24%  | -2.16%  | -71.03% | -72.95%  | 7.14%    | 6.67%    |
| 占总销售额比重            | 4.30%   | 5.15%   | 5.38%   | 6.39%   | 6.50%   | 7.71%   | 7.22%   | 6.84%   | 5.76%   | 4.03%   | 3.48%    | 3.29%    | 2.91%    |
| 占主营业务利润比重          | 5.89%   | 9.02%   | 7.82%   | 6.61%   | 5.93%   | 7.11%   | 6.99%   | 7.77%   | 5.27%   | 1.94%   | 1.33%    | 1.26%    | 1.10%    |
| <b>其它服装辅料</b>      |         |         |         |         |         |         |         |         |         |         |          |          |          |
| 销售收入 (百万元)         | 53.89   | 33.49   | 59.01   | 36.27   | 42.64   | 17.76   | 46.56   | 34.89   | 62.89   | 31.66   | 55.00    | 60.00    | 65.00    |
| 增长率 (YOY)          | -37.85% | -5.63%  | 9.50%   | 8.28%   | -27.75% | -51.02% | 9.20%   | 96.42%  | 35.07%  | -9.26%  | -12.54%  | 9.09%    | 8.33%    |
| 毛利率                | 16.00%  | 15.84%  | 18.78%  | 17.50%  | 17.45%  | 20.94%  | 18.00%  | 17.46%  | 12.40%  | 18.66%  | 15.00%   | 15.00%   | 15.00%   |
| 销售成本 (百万元)         | 45.27   | 28.19   | 47.93   | 29.92   | 35.20   | 14.04   | 38.18   | 28.80   | 55.09   | 25.75   | 46.75    | 51.00    | 55.25    |
| 增长率 (YOY)          | -38.13% | -3.77%  | 5.88%   | 6.15%   | -26.56% | -53.07% | 8.47%   | 105.09% | 44.30%  | -10.58% | -15.14%  | 9.09%    | 8.33%    |
| 毛利 (百万元)           | 8.62    | 5.30    | 11.08   | 6.35    | 7.44    | 3.72    | 8.38    | 6.09    | 7.80    | 5.91    | 8.25     | 9.00     | 9.75     |
| 增长率 (YOY)          | -36.33% | -14.38% | 28.53%  | 19.63%  | -32.86% | -41.38% | 12.65%  | 63.74%  | -6.95%  | -3.02%  | 5.79%    | 9.09%    | 8.33%    |
| 占总销售额比重            | 6.68%   | 7.35%   | 5.14%   | 5.88%   | 2.99%   | 3.24%   | 3.42%   | 4.61%   | 3.56%   | 3.52%   | 2.74%    | 2.63%    | 2.36%    |
| 占主营业务利润比重          | 3.52%   | 3.91%   | 2.99%   | 3.54%   | 1.52%   | 2.05%   | 1.70%   | 2.26%   | 1.22%   | 1.89%   | 1.21%    | 1.16%    | 1.03%    |
| <b>光学镜片</b>        |         |         |         |         |         |         |         |         |         |         |          |          |          |
| 销售收入 (百万元)         |         | 13.52   | 31.03   | 17.75   | 34.18   | 17.01   | 41.64   | 24.50   | 52.96   | 41.61   | 80.00    | 90.00    | 100.00   |
| 增长率 (YOY)          |         |         |         | 31.32%  | 10.16%  | -4.21%  | 21.81%  | 44.06%  | 27.18%  | 69.84%  | 51.06%   | 12.50%   | 11.11%   |
| 毛利率                |         | 51.18%  | 40.60%  | 30.55%  | 28.58%  | 29.21%  | 31.45%  | 32.71%  | 31.25%  | 21.20%  | 25.00%   | 25.00%   | 25.00%   |
| 销售成本 (百万元)         |         | 6.60    | 18.43   | 12.33   | 24.41   | 12.04   | 28.55   | 16.49   | 36.41   | 32.79   | 60.00    | 67.50    | 75.00    |
| 增长率 (YOY)          |         |         |         | 86.81%  | 32.46%  | -2.36%  | 16.92%  | 36.94%  | 27.55%  | 98.89%  | 64.80%   | 12.50%   | 11.11%   |
| 毛利 (百万元)           |         | 6.92    | 12.60   | 5.42    | 9.77    | 4.97    | 13.09   | 8.01    | 16.55   | 8.82    | 20.00    | 22.50    | 25.00    |
| 增长率 (YOY)          |         |         |         | -21.61% | -22.45% | -8.43%  | 34.03%  | 61.36%  | 26.39%  | 10.07%  | 20.85%   | 12.50%   | 11.11%   |
| 占总销售额比重            |         | 2.97%   | 2.70%   | 2.88%   | 2.39%   | 3.10%   | 3.06%   | 3.24%   | 3.00%   | 4.62%   | 3.98%    | 3.95%    | 3.64%    |
| 占主营业务利润比重          |         | 5.10%   | 3.40%   | 3.03%   | 2.00%   | 2.74%   | 2.66%   | 2.98%   | 2.59%   | 2.82%   | 2.93%    | 2.90%    | 2.64%    |
| <b>销售总收入 (百万元)</b> |         |         |         |         |         |         |         |         |         |         |          |          |          |
| 销售总收入 (百万元)        | 806.70  | 455.55  | 1147.83 | 616.86  | 1427.78 | 548.57  | 1360.89 | 756.96  | 1765.51 | 899.74  | 2010.00  | 2280.00  | 2750.00  |
| 销售总成本 (百万元)        | 561.73  | 319.94  | 777.33  | 437.61  | 939.04  | 367.25  | 869.03  | 487.87  | 1127.38 | 587.16  | 1326.65  | 1503.75  | 1801.35  |
| 毛利 (百万元)           | 244.97  | 135.61  | 370.50  | 179.25  | 488.73  | 181.32  | 491.86  | 269.09  | 638.13  | 312.58  | 683.35   | 776.25   | 948.65   |
| 平均毛利率              | 30.37%  | 29.77%  | 32.28%  | 29.06%  | 34.23%  | 33.05%  | 36.14%  | 35.55%  | 36.14%  | 34.74%  | 34.00%   | 34.05%   | 34.50%   |

来源: 国金证券研究所

**图表2：报表摘要**
**损益表（人民币百万元）**

|                    | 2008         | 2009         | 2010          | 2011E         | 2012E         | 2013E         |
|--------------------|--------------|--------------|---------------|---------------|---------------|---------------|
| <b>主营业务收入</b>      | <b>1,478</b> | <b>1,395</b> | <b>1,829</b>  | <b>2,010</b>  | <b>2,280</b>  | <b>2,750</b>  |
| 增长率                |              | -5.6%        | 31.1%         | 9.9%          | 13.4%         | 20.6%         |
| <b>主营业务成本</b>      | <b>-981</b>  | <b>-887</b>  | <b>-1,152</b> | <b>-1,327</b> | <b>-1,504</b> | <b>-1,801</b> |
| %销售收入              | 66.4%        | 63.6%        | 63.0%         | 66.0%         | 66.0%         | 65.5%         |
| <b>毛利</b>          | <b>497</b>   | <b>508</b>   | <b>677</b>    | <b>683</b>    | <b>776</b>    | <b>949</b>    |
| %销售收入              | 33.6%        | 36.4%        | 37.0%         | 34.0%         | 34.0%         | 34.5%         |
| <b>营业税金及附加</b>     | <b>-11</b>   | <b>-13</b>   | <b>-13</b>    | <b>-17</b>    | <b>-19</b>    | <b>-23</b>    |
| %销售收入              | 0.7%         | 0.9%         | 0.7%          | 0.9%          | 0.9%          | 0.9%          |
| <b>营业费用</b>        | <b>-110</b>  | <b>-116</b>  | <b>-146</b>   | <b>-157</b>   | <b>-178</b>   | <b>-209</b>   |
| %销售收入              | 7.4%         | 8.3%         | 8.0%          | 7.8%          | 7.8%          | 7.6%          |
| <b>管理费用</b>        | <b>-134</b>  | <b>-141</b>  | <b>-174</b>   | <b>-201</b>   | <b>-228</b>   | <b>-275</b>   |
| %销售收入              | 9.0%         | 10.1%        | 9.5%          | 10.0%         | 10.0%         | 10.0%         |
| <b>息税前利润（EBIT）</b> | <b>243</b>   | <b>239</b>   | <b>344</b>    | <b>308</b>    | <b>351</b>    | <b>441</b>    |
| %销售收入              | 16.4%        | 17.1%        | 18.8%         | 15.3%         | 15.4%         | 16.0%         |
| <b>财务费用</b>        | <b>-19</b>   | <b>-11</b>   | <b>-9</b>     | <b>-8</b>     | <b>-9</b>     | <b>-9</b>     |
| %销售收入              | 1.3%         | 0.8%         | 0.5%          | 0.4%          | 0.4%          | 0.3%          |
| <b>资产减值损失</b>      | <b>-10</b>   | <b>-5</b>    | <b>-4</b>     | <b>-2</b>     | <b>0</b>      | <b>0</b>      |
| <b>公允价值变动收益</b>    | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      |
| <b>投资收益</b>        | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      |
| %税前利润              | 0.0%         | n.a          | 0.0%          | 0.0%          | 0.0%          | 0.0%          |
| <b>营业利润</b>        | <b>213</b>   | <b>224</b>   | <b>331</b>    | <b>299</b>    | <b>342</b>    | <b>432</b>    |
| 营业利润率              | 14.4%        | 16.0%        | 18.1%         | 14.9%         | 15.0%         | 15.7%         |
| <b>营业外收支</b>       | <b>-5</b>    | <b>-1</b>    | <b>6</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      |
| <b>税前利润</b>        | <b>208</b>   | <b>223</b>   | <b>337</b>    | <b>299</b>    | <b>342</b>    | <b>432</b>    |
| 利润率                | 14.1%        | 16.0%        | 18.4%         | 14.9%         | 15.0%         | 15.7%         |
| <b>所得税</b>         | <b>-49</b>   | <b>-48</b>   | <b>-75</b>    | <b>-69</b>    | <b>-79</b>    | <b>-99</b>    |
| 所得税率               | 23.4%        | 21.7%        | 22.4%         | 23.0%         | 23.0%         | 23.0%         |
| <b>净利润</b>         | <b>160</b>   | <b>174</b>   | <b>262</b>    | <b>230</b>    | <b>263</b>    | <b>333</b>    |
| <b>少数股东损益</b>      | <b>3</b>     | <b>2</b>     | <b>6</b>      | <b>2</b>      | <b>3</b>      | <b>3</b>      |
| <b>归属于母公司的净利润</b>  | <b>156</b>   | <b>172</b>   | <b>256</b>    | <b>228</b>    | <b>261</b>    | <b>330</b>    |
| 净利率                | 10.6%        | 12.4%        | 14.0%         | 11.3%         | 11.4%         | 12.0%         |

**现金流量表（人民币百万元）**

|                 | 2008        | 2009        | 2010        | 2011E       | 2012E       | 2013E       |
|-----------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>净利润</b>      | <b>160</b>  | <b>174</b>  | <b>262</b>  | <b>230</b>  | <b>263</b>  | <b>333</b>  |
| <b>少数股东损益</b>   | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    |
| <b>非现金支出</b>    | <b>64</b>   | <b>75</b>   | <b>82</b>   | <b>84</b>   | <b>103</b>  | <b>123</b>  |
| <b>非经营收益</b>    | <b>15</b>   | <b>16</b>   | <b>3</b>    | <b>20</b>   | <b>14</b>   | <b>14</b>   |
| <b>营运资金变动</b>   | <b>-7</b>   | <b>56</b>   | <b>-66</b>  | <b>90</b>   | <b>-5</b>   | <b>-10</b>  |
| <b>经营活动现金净流</b> | <b>232</b>  | <b>321</b>  | <b>280</b>  | <b>425</b>  | <b>375</b>  | <b>460</b>  |
| <b>资本开支</b>     | <b>-229</b> | <b>-121</b> | <b>-242</b> | <b>-145</b> | <b>-209</b> | <b>-210</b> |
| <b>投资</b>       | <b>-19</b>  | <b>0</b>    | <b>0</b>    | <b>-1</b>   | <b>0</b>    | <b>0</b>    |
| <b>其他</b>       | <b>-26</b>  | <b>3</b>    | <b>5</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    |
| <b>投资活动现金净流</b> | <b>-273</b> | <b>-118</b> | <b>-237</b> | <b>-146</b> | <b>-209</b> | <b>-210</b> |
| <b>股权募资</b>     | <b>284</b>  | <b>11</b>   | <b>8</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    |
| <b>债权募资</b>     | <b>-98</b>  | <b>45</b>   | <b>46</b>   | <b>-81</b>  | <b>0</b>    | <b>1</b>    |
| <b>其他</b>       | <b>-36</b>  | <b>-215</b> | <b>-70</b>  | <b>-16</b>  | <b>-76</b>  | <b>-87</b>  |
| <b>筹资活动现金净流</b> | <b>150</b>  | <b>-159</b> | <b>-16</b>  | <b>-97</b>  | <b>-76</b>  | <b>-86</b>  |
| <b>现金净流量</b>    | <b>109</b>  | <b>44</b>   | <b>27</b>   | <b>182</b>  | <b>90</b>   | <b>165</b>  |

来源：国金证券研究所

**资产负债表（人民币百万元）**

|                 | 2008         | 2009         | 2010         | 2011E        | 2012E        | 2013E        |
|-----------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>货币资金</b>     | <b>235</b>   | <b>248</b>   | <b>275</b>   | <b>456</b>   | <b>546</b>   | <b>711</b>   |
| <b>应收款项</b>     | <b>199</b>   | <b>184</b>   | <b>218</b>   | <b>219</b>   | <b>248</b>   | <b>300</b>   |
| <b>存货</b>       | <b>146</b>   | <b>160</b>   | <b>257</b>   | <b>236</b>   | <b>268</b>   | <b>321</b>   |
| <b>其他流动资产</b>   | <b>85</b>    | <b>20</b>    | <b>38</b>    | <b>42</b>    | <b>47</b>    | <b>56</b>    |
| <b>流动资产</b>     | <b>665</b>   | <b>613</b>   | <b>787</b>   | <b>953</b>   | <b>1,109</b> | <b>1,387</b> |
| %总资产            | 48.2%        | 42.3%        | 43.8%        | 47.2%        | 48.6%        | 52.4%        |
| <b>长期投资</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>1</b>     | <b>0</b>     | <b>0</b>     |
| <b>固定资产</b>     | <b>591</b>   | <b>661</b>   | <b>842</b>   | <b>914</b>   | <b>1,016</b> | <b>1,097</b> |
| %总资产            | 42.8%        | 45.6%        | 46.9%        | 45.3%        | 44.5%        | 41.4%        |
| <b>无形资产</b>     | <b>109</b>   | <b>166</b>   | <b>161</b>   | <b>150</b>   | <b>156</b>   | <b>162</b>   |
| <b>非流动资产</b>    | <b>715</b>   | <b>836</b>   | <b>1,009</b> | <b>1,067</b> | <b>1,173</b> | <b>1,261</b> |
| %总资产            | 51.8%        | 57.7%        | 56.2%        | 52.8%        | 51.4%        | 47.6%        |
| <b>资产总计</b>     | <b>1,380</b> | <b>1,449</b> | <b>1,796</b> | <b>2,020</b> | <b>2,283</b> | <b>2,648</b> |
| <b>短期借款</b>     | <b>123</b>   | <b>168</b>   | <b>121</b>   | <b>0</b>     | <b>0</b>     | <b>0</b>     |
| <b>应付款项</b>     | <b>147</b>   | <b>204</b>   | <b>252</b>   | <b>325</b>   | <b>368</b>   | <b>441</b>   |
| <b>其他流动负债</b>   | <b>108</b>   | <b>102</b>   | <b>130</b>   | <b>195</b>   | <b>224</b>   | <b>265</b>   |
| <b>流动负债</b>     | <b>378</b>   | <b>474</b>   | <b>503</b>   | <b>520</b>   | <b>592</b>   | <b>706</b>   |
| <b>长期贷款</b>     | <b>0</b>     | <b>0</b>     | <b>93</b>    | <b>133</b>   | <b>133</b>   | <b>134</b>   |
| <b>其他长期负债</b>   | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     |
| <b>负债</b>       | <b>378</b>   | <b>474</b>   | <b>597</b>   | <b>654</b>   | <b>725</b>   | <b>840</b>   |
| <b>普通股股东权益</b>  | <b>970</b>   | <b>955</b>   | <b>1,179</b> | <b>1,344</b> | <b>1,533</b> | <b>1,779</b> |
| <b>少数股东权益</b>   | <b>31</b>    | <b>20</b>    | <b>21</b>    | <b>23</b>    | <b>25</b>    | <b>28</b>    |
| <b>负债股东权益合计</b> | <b>1,380</b> | <b>1,449</b> | <b>1,796</b> | <b>2,020</b> | <b>2,283</b> | <b>2,648</b> |

**比率分析**

|               | 2008    | 2009   | 2010   | 2011E   | 2012E   | 2013E   |
|---------------|---------|--------|--------|---------|---------|---------|
| <b>每股指标</b>   |         |        |        |         |         |         |
| 每股收益          | 0.777   | 0.857  | 1.235  | 0.880   | 1.008   | 1.273   |
| 每股净资产         | 4.820   | 4.666  | 5.682  | 6.481   | 7.389   | 8.579   |
| 每股经营现金净流      | 1.152   | 1.569  | 1.350  | 2.048   | 1.807   | 2.218   |
| 每股股利          | 1.000   | 0.200  | 0.300  | 0.300   | 0.350   | 0.400   |
| <b>回报率</b>    |         |        |        |         |         |         |
| 净资产收益率        | 16.13%  | 18.06% | 21.73% | 16.96%  | 17.03%  | 18.53%  |
| 总资产收益率        | 11.34%  | 11.90% | 14.26% | 11.28%  | 11.43%  | 12.46%  |
| 投入资本收益率       | 16.50%  | 16.40% | 18.87% | 15.83%  | 15.98%  | 17.50%  |
| <b>增长率</b>    |         |        |        |         |         |         |
| 主营业务收入增长率     | 24.62%  | -5.58% | 31.12% | 9.88%   | 13.43%  | 20.61%  |
| EBIT增长率       | 22.80%  | -1.35% | 43.65% | -10.24% | 13.79%  | 25.71%  |
| 净利润增长率        | 35.18%  | 10.26% | 48.47% | -10.98% | 14.47%  | 26.38%  |
| 总资产增长率        | 26.76%  | 5.02%  | 23.94% | 12.51%  | 12.99%  | 15.98%  |
| <b>资产管理能力</b> |         |        |        |         |         |         |
| 应收账款周转天数      | 29.4    | 37.6   | 30.9   | 30.0    | 30.0    | 30.0    |
| 存货周转天数        | 63.5    | 63.1   | 66.0   | 65.0    | 65.0    | 65.0    |
| 应付账款周转天数      | 48.2    | 55.9   | 54.9   | 70.0    | 70.0    | 70.0    |
| 固定资产周转天数      | 128.5   | 161.1  | 137.2  | 146.9   | 145.7   | 131.6   |
| <b>偿债能力</b>   |         |        |        |         |         |         |
| 净负债/股东权益      | -11.17% | -8.26% | -5.04% | -23.63% | -26.50% | -31.89% |
| EBIT利息保障倍数    | 12.8    | 21.8   | 37.4   | 37.7    | 40.5    | 50.6    |
| 资产负债率         | 27.42%  | 32.72% | 33.23% | 32.35%  | 31.77%  | 31.73%  |

### 历史推荐和目标定价(人民币)

|   | 日期         | 评级 | 市价    | 目标价           |
|---|------------|----|-------|---------------|
| 1 | 2010-01-27 | 买入 | 19.29 | N/A           |
| 2 | 2010-04-25 | 买入 | 19.84 | 27.64 ~ 30.83 |
| 3 | 2010-07-15 | 买入 | 16.86 | N/A           |
| 4 | 2010-10-25 | 买入 | 23.84 | N/A           |
| 5 | 2011-01-19 | 买入 | 20.75 | N/A           |
| 6 | 2011-02-27 | 买入 | 22.36 | 30.37 ~ 30.37 |
| 7 | 2011-07-11 | 买入 | 17.60 | N/A           |
| 8 | 2011-10-30 | 买入 | 14.96 | N/A           |

来源：国金证券研究所



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强买: 预期未来 6-12 个月内上涨幅度在 20%以上;

买入: 预期未来 6-12 个月内上涨幅度在 10%-20%;

持有: 预期未来 6-12 个月内变动幅度在 -10%-10%;

减持: 预期未来 6-12 个月内下跌幅度在 10%-20%;

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| 上海                             | 北京                              | 深圳                                 |
|--------------------------------|---------------------------------|------------------------------------|
| 电话: (8621)-61356534            | 电话: 010-6621 6979               | 电话: 0755-33516015                  |
| 传真: (8621)-61038200            | 传真: 010-6621 5599-8803          | 传真: 0755-33516020                  |
| 邮箱: researchsh@gjzq.com.cn     | 邮箱: researchbj@gjzq.com.cn      | 邮箱: researchsz@gjzq.com.cn         |
| 邮编: 201204                     | 邮编: 100032                      | 邮编: 518000                         |
| 地址: 上海浦东新区芳甸路 1088 号紫竹国际大厦 7 楼 | 地址: 中国北京西城区金融街 27 号投资广场 B 座 4 层 | 地址: 深圳市福田区中心区福中三路 1006 号诺德金融中心 34B |